



Temasek invests INR 250 crores in Star Agriwarehousing & Collateral Management Ltd

- StarAgri to utilize the funds in developing world class agri-infrastructure like warehouses, supply chain & logistics facilities with a pan-India footprint
- Temasek, the Singapore based investment company's first investment in the Indian agri-logistics services space
- IDFC Alternatives to remain invested; the two investors will together chart the next phase of growth, in sync with the four promoters and senior management team
- With presence in over 250 locations across 16 states, StarAgri has over 700 agri commodity warehouses under its control, with a cumulative capacity of around 15 lakh metric tons. Company is developing private mandis in the state of Rajasthan and Madhya Pradesh.
- StarAgri provides collateral management services to 31 banks and financial institutions and has facilitated over INR 35,000 crore of funding till date to farmers, traders and processors
- It also provides procurement services for large traders and processing companies. With its pan India reach and knowledgeable team it has procured goods worth INR 2,500 crore till date.
- StarAgri will use international best practices such as silo based warehousing, technology enabled real time inventory monitoring and value added services, to create supply chain efficiencies in the agri and rural value chain, in line with global standards

Mumbai, April 03, 2014: Star Agriwarehousing and Collateral Management Limited, a pioneer and leader in building efficiency and capacity driven solutions in the Indian agri-supply chain today announced an investment of Rs. 250 crores by Temasek, a Singapore based investment company.

Temasek's investment will boost Star Agri's current program of developing a pan India network of agri-logistics facilities such as state of the art agri-warehouses, private mandis and value added services as per international standards. With a key focus on building efficiencies in the agri value chain, the company will invest in acquiring international best practices like silo based storage, mechanized sorting of agri-produce and technology to ensure real time inventory and risk management.

IDFC Alternatives remains invested in the company; in 2012, it invested Rs. 150 crores. Kotak Investment Banking was exclusive financial advisor to Temasek for this transaction.

Girish Nadkarni, Partner, IDFC Alternatives said, *"We are happy to welcome Temasek as our partner in StarAgri. Through StarAgri's efficient procurement, transparent price discovery, collateral finance and innovative value added services, the company is expected to touch the lives of millions of farmers. Together with the StarAgri promoters, we look forward to building a company that will contribute to India's agri- infrastructure, especially in rural India, which is in line with the IDFC philosophy of nation building. This investment augurs well with IDFC's ability to identify scalable opportunities at an early stage, thereby creating wealth for our investors."*

StarAgri was IDFC Alternative's first investment in the agri-infrastructure space. IDFC Alternatives, a wholly owned subsidiary of IDFC Limited, is the Alternative Asset Management vertical within the group. Established over a decade ago, IDFC Alternatives has created a multi-asset class platform comprising three asset classes i.e. Private Equity, Infrastructure and Real Estate, with a total corpus of over INR 14,000 crore.

Amith Agarwal, co-founder and Executive Director said, “We are excited to have Temasek as our partner. As a company we are proud that our business model, execution and scaling up capabilities and transparent governance practices have attracted two of the best partners, first in India and then in Asia. We look forward to leveraging Temasek’s global network and insights of the agri-logistics space to grow StarAgri to a company of international size and reputation.”

“I would also like to thank every stakeholder, especially our employees and partners like banks whose contribution has helped us travel this distance. We are committed to building a professional company of global scale which contributes to the India food security program and helps our country regain the glory of being the food bowl to the world!”

StarAgri founded in 2006 has its corporate headquarters in Mumbai. It is driven by a unique and innovative concept of empowering the Indian farmer through economic efficiency and enablement which in turn results in better buying power for producers, be it price and quality. The company is creating a pan India network of both physical and electronic platforms that will ultimately bridge the gap between the original producer and last buyer thereby removing inefficiencies like middlemen. Transparent price discovery mechanism for both the buyer and the seller, and providing financing facility to the end farmer for his post harvest produce is driving long-term socio-economic change in rural India.

The company today is empanelled with 31 banks and financial institutions. Operating a nationwide network of warehousing, logistics and transportation facilities across the country’s largest agricultural producing regions, the company efficiently sources agri-produce for its customers. It procures commodities on behalf of large traders and processors while buying from farmers at honest prices.

The company will use this investment in creating world class systems & processes, technology for better mechanization and physical assets across pan India to own and capture value across the entire agri-produce value chain - origination, processing, merchandising, handling, storage and transportation of agri-commodities and produce.

About Staragri Warehousing and Collateral Management Limited

Founded in 2006, StarAgri is one of Asia’s leading post harvest solutions company with global ambitions. With an integrated agri-solutions strategy across the post harvest needs of both producers and buyers, the company leverages tie-ups with some of India’s leading financial institutions to hold commodities worth INR 80 billion across 250 collateral management locations. With a pan-India network of 700+ warehouses across 16 states and around 1.5 million metric tonnes of warehousing capacity, StarAgri caters to customers ranging from banks to international bulk commodity buyers, food, health & FMCG companies and commodity exchanges. The company delivers integrated post harvest solutions including warehousing, collateral financing, procurement and value-added services to enhance efficiency across the entire food supply chain.

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